Business Planning- Enterprise Branch Corporate office 7th Floor, Bharat Sanchar Bhawan, H C Mathur Lane, Janpath, New Delhi 110001 011-23765451



Date 20.11.2014

File No 112-2/2014-BP-ENT

CIRCULAR

Subject: - Discount on Domestic Leased Circuits (DLC) for State Wide Area Networks (SWAN)- regarding

The discount and terms and conditions under which leased Circuits (DLCs) were provided to SWAN have been elaborated in circulars issued vide No 112-42/2004-Comml dated 20th Jan 2005, 13th May 2005, 29th Jan 2007 and 3rd July 2008. The discounts mentioned in these circulars were provided on leased line tariff issued vide No 4-3/2005- R&C dated 11th May 2005.

- 2. BSNL has now revised the Domestic Leased Circuits (DLC) tariff vide No. 112-1/2014-BP-ENT dated 8thAugust 2014. It, therefore, becomes imperative to revise the discounts to be given to SWAN circuits on the new tariff.
- 3. The competent authority has approved following discount matrix for providing discounts to the SWAN DLC circuits on tariff issued vide No 112-1/2014-BP-ENT dated 8th August 2014.
- (i) Discount on new DLC tariff for SWAN w.e.f. 1st Aug 2014

(a) Discount for 1st 2Mbps link up to BHQ

[Discount for	r distance slabs	
.	Bandwidth	Up to 125 Km	>125-175 Km	> 175 Km- 325 Kms	>325 Kms
	2 Mbps	65%	60%	45%	40%

(ii) Discount for other 2 Mbps & above circuits

(ii) Disco	Discount for distance slabs				
Bandwidth	Up to 125 Km	>125-175 Km	> 175 Km- 225 Kms	> 225 Kms	
2-<8Mbps	25%	15%	0%	0%	
8-<34Mbps	25%	15%	0%	0%	
34-<45 Mbps	35%	20%	5%	. 0%	
45-<155Mbps	42.5%	25%	5%	0%	
155- <622Mbps	47.5%	32.5%	15%	0%	
622 Mbps (STM-4) and above	37.5%	22.5%	7.5%	0%	

- 4. The above mentioned discounts are effective from 1st August 2014. These new discounts for SWAN on new DLC tariff will be applicable for providing new SWAN circuits and for the old circuits at the time of their renewal.
- 5. All other terms and conditions will remain same as issued time to time.

Addl. General Manager (BP-Ent)

To,

- 1. All CGMs BSNL Telecom Circle/Distt/Region/ITPC
- 2. All Sr. GM/ GM (EB-Platinum) and (EB-Gold)

Copy to:

1. PS to CMD/ All Directors/EDs BSNL

2. PGM (Fin-Ent) /Sr. GM (EB-I) /GM (EB-II) /Sr.GM (LC) BSNL C.O. ND

3. Shri A.K. Balani, Sr. Director, Department of E & IT, Electronic Niketan, 6, C.G.O. Complex, New Delhi-1

(Rakesh Sethi) A.G.M. (BP-Ent-II)